

RAIN BIRD AUSTRALIA -
a proud distributor of



turf, golf and ag irrigation
products across Australia.

IN THIS ISSUE:

Central Control and Global Service Plans
Pages 1 & 2

Lightning Surge Protection
Page 2

Professional Irrigation Training Courses
Page 3

Product of the Month -
Rain Bird Composite Wire
Page 4

Triple RBA Reward Points Offer
Page 4

Rain Bird® Academy comes to town!

Welcome to the autumn edition of our newsletter.

For the first time outside North America, RBA will conduct the Rain Bird Professional Irrigation Training Camp (PITC) *see page 3 in this issue.*

Join experts from around the world for one of the most respected and comprehensive training experiences in the irrigation industry. This diverse program offers a variety of classes important to irrigation professionals. Attendees will receive instruction from irrigation industry certified trainers on various topics ranging from field installation techniques and troubleshooting to Business Management for Irrigation Contractors.

RBA Rewards members can redeem points to pay for the classes.

Courses will be conducted in Brisbane Monday 24th to Thursday 27th of July. See you there.

Irrigation Australia

Rain Bird Australia has again confirmed its commitment to the irrigation industry by proudly supporting Irrigation Australia as Platinum Sponsors. In Brisbane from 9th – 11th May, we will showcase a range of exciting new products, as well as conducting an important workshop, details of which are contained in the newsletter. We look forward to seeing you all there.

Tim Bonifant,

General Manager - Rain Bird Australia.

Insurance for Central Control Systems

How do you improve on one of the smartest, most user-friendly central control systems in the industry?

Offer a comprehensive service and support plan that covers central control components.

Rain Bird, the company that pioneered computer-based central control systems, offers a series of **Global Service Plans** designed to provide extended warranty service and technical support exclusively for Rain Bird central control systems.

These services are exclusively offered in Australia by Rain Bird Australia.

Previously only offered for Rain Bird Golf control systems, GSP has now been extended to include Rain Bird

Turf Control systems – Maxicom²® and SiteControl.

GSP Service Features

Toll Free Support - 8 a.m. to 5 p.m. normal business days. RBA's GSP engineers are just a toll-free call away to answer questions and resolve central control issues.

PCAnywhere Remote System

Diagnostics - allows a GSP engineer to remotely access your central control computer when issues can't be resolved over the phone.

24-hour Emergency Paging - gives you access to a GSP Engineer anytime of the day or night. There is always someone on call and ready to respond.

continued on page 2

RBA Rewards

Rain Bird Australia Rewards Program

**Have you enrolled in the RBA Rewards Program?
It's FREE to join!**

Earn points when you purchase qualifying Rain Bird turf products and redeem for free merchandise and holidays or even training classes!

ENROL NOW!

Call 1800 424 044

For more information, email
info@rainbird.com.au

Lightning Surge Protection and Rewiring save irrigation equipment

When it comes to lightning strikes and the damage they cause to controller systems, Adrian van Boven has seen it all. Adrian is assistant General Manager of Hinkler Park Macadamia Plantation Bundaberg, Queensland.

“Bundaberg receives its fair share of electrical storms and each summer, we have strikes on pump sheds, power poles and/or strikes in the field.



A blown LSP after a lightning strike

Sometimes we are lucky – there is only minor damage but large strikes can and do burn out wires buried in the

ground, not to mention the damage to the controller itself.” says Adrian.

“When we were looking to rewire a damaged farm several years ago, we looked at control options that would better cope with lightning strikes and be easy to install. In the past, we used

‘multi-wire irrigation control systems on our farms. This time we settled on the Rain Bird system where we had to run only one cable around the farm, the system had good ‘range’ and a surge protection system built into it.

Adrian adds, “Since installation, we have had direct hits on pump sheds and field solenoids; both times the only damage was to the Lightning Surge Protection with the controller and wiring coming through unscathed.

Hinkler Park Plantations has now rewired 4 farms with the Rain Bird system which continues to be the best irrigation control option that exists for us on the market today.”



Aerial view of Oakwood orchard, Bundaberg.

(cont'd from page 1) **Extended Warranty** - on Rain Bird central control hardware.

48-hour Hardware Replacement - ensures that if any Rain Bird central control hardware component covered under the GSP warranty becomes inoperable, a loaner will be delivered to your site within 48-hours.

Disk Backup Hardware - allows you to protect your valuable central control databases and hard drive files.

Rain Bird Certified Start-Up - provides an on-site inspection by an authorised RBA Technical Support Specialist to certify that your central control system meets Rain Bird specifications.

Software Service Packs - give you the newest central control service updates at no extra charge.

Basic Training - educational materials are provided to members to help master the most common functions of your Central Control system.

Central Control Software Upgrade

Discount - reduces the expense of upgrading your system.

48 Hour On-Site Support - for issues that can't be resolved remotely. An RBA Technical Support Specialist will be on site within 48 hours (not available in all areas).

Rain Bird Australia Rewards Program rewards members

From holidays on tropical beaches to business building tools, RBA



Rewards make your life easier. Whether it's for work or play, we're here to serve you with valuable benefits that reward your commitment to install Rain Bird products from Rain Bird Australia.

Earn points every time you purchase eligible Rain Bird products and increase your points' earning potential with our Special Points Promotion.

Better still, become a Premier Contractor and really accelerate your points!

NEW FEATURE! Redeem points to pay for training classes. (see next page)

How to accelerate your points every time you buy eligible Rain Bird turf products

As a member of the RBA Rewards program, you'll earn 300 points for every \$1,000 of eligible turf products purchases. You can increase your points' earning potential if you become a **Premier Contractor**. As a **Premier Contractor**, you will earn an additional 100 points for every \$1,000 of eligible turf product purchases. To become a **Premier Contractor**, you must install a minimum of 80% of Rain Bird products and be subject to approval by Rain Bird Australia. If you think you are eligible or want to find out more about becoming a **Premier Contractor**, contact your Rain Bird Australia sales specialist (see back page for contact details).



Rain Bird ESP Modular Controllers -

Quickly and easily recover the program YOU set, with Rain Bird's exclusive Contractor Default.™

Rain Bird® ESP Modular Controllers feature a unique, custom Contractor Default™ Program. With just a few simple steps, you can save your program to memory and retrieve it at any time **without reprogramming** the clock zone by zone.

- **Save more time.** Quickly and easily restore programming that's been altered by the customer or replace a temporary schedule set.
- **Get more done.** Time spent on service calls is significantly reduced.
- **Make more money.** Getting more done in less time is money in the bank.





Don't miss the IAA Conference & Exhibition, RNA Showgrounds, Brisbane, 9th - 11th May, 2006

This major industry event is co-sponsored by Rain Bird Australia. Hear industry experts, see new product releases including Rain Bird's new range of water saving products. Attend our workshop on The Intelligent Use of Water™. Find out the latest advances in Water Management Control Systems, reclaimed water reuse and lake management controls & other innovative products that support our mutual environmental objectives in achieving "The Intelligent Use of Water". For registration details, log onto www.irrigation.org.au

WORKSHOP PROGRAM - Wednesday 10th May, 2pm - 5pm.

Introduction <i>Tim Bonifant, General Manager, Rain Bird Australia Pty Ltd</i> tbonifant@rainbird.com	2:00 – 2:05
Irrigation for a Growing World <ul style="list-style-type: none"> • The World's Water Crisis • Options to Address Water Scarcity • Conservation through Efficient Irrigation • Encouraging Water Conservation <i>Presented by: Tony Whelan, International Sales & Marketing Manager, Turf - Canada, Asia Pacific, Rain Bird International</i> twhelan@rainbird.com	2:05 – 2:45
Water Management using Irrigation Central Control allowing- <ul style="list-style-type: none"> • Significant water savings – both the resource and money • Healthy viable landscapes • Significant labour savings • Damage prevention via system monitoring allowing fault detection & isolation <i>Presenter: Laurent Reinhardt, Commercial Central Control Product Manager, Rain Bird Corporation</i> lreinhardt@rainbird.com	2:45 – 3:30
Design, supply, installation & performance of a Central Control System – a working example <i>Presenter: Frank Mahony, Managing Director, Aquaflow Solutions Pty Ltd</i> Aquaflow@datafast.net.au	4:00 – 4:30
Lake Management & Troubled Waters – Managing your water & storage <ul style="list-style-type: none"> • Dams or ponds and their designs • Types of water available for irrigation & the potential impact on your site • Managing the challenges <i>Presenter: Greg Smith, Area Manager, Golf Products – NSW/Qld/NT, Rain Bird Australia Pty Ltd</i> gsmith@rainbird.com	4:30 – 5:00

Our Popular Professional Irrigation Training Courses

- Do you have new staff requiring professional training & introduction to the Irrigation Industry?
- Or staff needing training on irrigation design ?
- How would you like to improve your troubleshooting skills?
- Or find out the latest on how central controls work?

Then join industry experts and your peers for one of the most comprehensive training experiences in the irrigation industry. Our qualified trainers teach irrigation subjects designed to meet your needs and answer your questions. This diverse program offers a variety of classes important to irrigation professionals. Receive instruction from irrigation industry certified trainers on various topics ranging from field installation techniques and troubleshooting to general product knowledge. Courses are suitable for:

Golf Course Supervisors

- Learn how to get full use of the features of your central control.

Irrigation Contractors

- Save time in the field by learning expert troubleshooting tips.

Contractors and Dealers

- Learn business techniques specific to the irrigation industry.

Turf Site Supervisors

- Learn how to get full use of the feature of your central control.

The training courses will be held at Hotel Grand Chancellor in Brisbane, Queensland from Mon 24th - Thurs 27th July, 2006.



For more information and registration details, see enclosed brochure or contact Bob Payne on +61 (0)3 8336 6777. Toll free 1800 424 044. You can also register online at www.rainbird.com.au/training
RBA Rewards members can redeem points for these courses. Please call for details.

Newsletter published by:
Rain Bird Australia Pty Ltd,
10 Mareno Road,
PO Box 1430,
Tullamarine, VIC 3043

© Rain Bird Australia 2006

If you have any news, photos or comments on Rain Bird products or services, please write to the Editor.

Customer service

Toll free phone 1800 424 044

Toll free fax 1800 424 050

Email: info@rainbird.com.au

Website: www.rainbird.com.au

Technical Support

Dale Stafford Mobile: 0409 115 000

Bob Payne Mobile: 0400 087 328

Turf/Ag

Qld Dean Johnson Mobile: 0400 008 669

WA Rob Gough Mobile: 0400 354 005

NSW/ACT/Vic/Tas

Shaun Sprouster Mobile: 0408 290 448

SA/NT Andrew Townsend Mobile: 0439 841 637

Golf

Qld Wayne Brown Mobile: 0419 669 679

Vic/SA/WA/Tas Troy Barbour Mobile: 0409 123 191

NSW/Qld Greg Smith Mobile: 0438 503 070

Pump Specialist

Scott Johnstone Mobile: 0437 078 677

Product of the Month *Rain Bird Composite Wire*

Australian made, polypropylene insulated. Designed for all your irrigation needs. Why use more copper wire than you need to? Rain Bird composite wire contains standard sized active wires with a larger common wire in the one sheath. Save money, save time. Insist on Rain Bird composite wire for superior strength and dependability.

FEATURES:

- OFC (Oxygen Free Copper)** the same copper is employed in Audio and Industrial electronic units. **AS1125**
- High electric and thermal conductivity** Since OFC (Oxygen Free Copper) contains oxygen and impurities in very small quantities; it shows excellent conductivity and thermal conductivity. (Oxygen and impurities reduce the conductivity)
- Excellent Hydrogen embrittlement resistance** Tough Pitch Copper (TPC) becomes very brittle when it is heated at higher than 600c under a reduction gas atmosphere incl hydrogen gas. Since OFC has a very low oxygen content, it does not show any brittleness.
- Rain Bird Composite Wire** contains standard size active wires with a larger common wire e.g. 1.0mm actives and 2.5mm common wire
- Sheath Metre Marked** for easier stock control, no need to guess what is left on the roll or estimate quantities for retail and trade sales when full coils are not required.

Notes: Wire **insulated** with High Density Polyethylene (HDPE). HDPE reportedly offers properties similar to conventional polyethylene with some improvement in physical toughness. Rain Bird Wire is insulated in Polypropylene (PP), it has the same properties as HDPE but with increased heat resistance, tensile strength, abrasion resistance and UV stabilising. PP provides additional electrical and mechanical side benefits. Rain Bird Cable is Sheathed in the V900 PVC which has a higher temperature rating than V750 PVC. PP provides a better insulation and sheathing material to suit Australian conditions. Oxygen Free high conductivity copper offers improved resistance and conductivity.

Triple RBA Reward Points Special Offer



Make a purchase of 5004 Rain Bird turf rotors (full or part circle) and we will reward you with **triple RBA Reward points!** For example: **Base Points** - you will earn 300 points for every \$1000 of eligible purchases. **Triple Points** - you will earn **900 points** for every \$1000 of eligible purchases.

So the more you buy, the faster you get to redeem those merchandise awards or holidays!

If you are not enrolled, simply call 1800 424 044. Enrolment is free.

RBA Rewards
Rain Bird Australia Rewards Program

*Conditions: You must be enrolled in the RBA Rewards Program to qualify. Triple points only valid for purchase of 5004 part circle and 5004 full circle rotors. Please submit a copy of the tax invoice as proof of purchase when submitting invoice submission form for Triple Points. Triple points applies only to base points. Premier contractor bonus points remain unchanged. Subject to terms and conditions of the RBA Rewards. Offer not valid with any other discounts or promotions. Offer can be withdrawn at any time.